



MACMAHON

Euroz Hartleys Rottnest Conference

13 March 2024



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This presentation was authorised for release by the CEO and Managing Director.

Our Business

A leading, ASX-listed (ASX:MAH) mining services company focussed on low-capital growth

- ✓ Track record in surface, underground and civil infrastructure across Australia and Southeast Asia
- ✓ Comprehensive range of integrated mining services: engineering, rehabilitation, plant & maintenance and mine optimisation
- ✓ Long term relationships with clients – transparent, flexible alliance style approach

Established

1963

People¹

9,200

58% Australia, 42% Indonesia

Net Tangible Assets¹

28.9cps

Share Price³: 19.0cps

ROACE¹

15.5%

Tender Pipeline¹

\$11.6b

\$2.2b tendered

Orderbook¹

\$4.4b

FY24 Secured Revenue¹

\$1.8bn

FY24 Revenue Guidance²

\$1.8bn – \$1.9bn

FY24 Underlying EBIT(A) Guidance²

\$130m – \$140m

1. As at 31 December 2023, orderbook excludes short term civil and underground churn work and future contract cost escalation recoveries

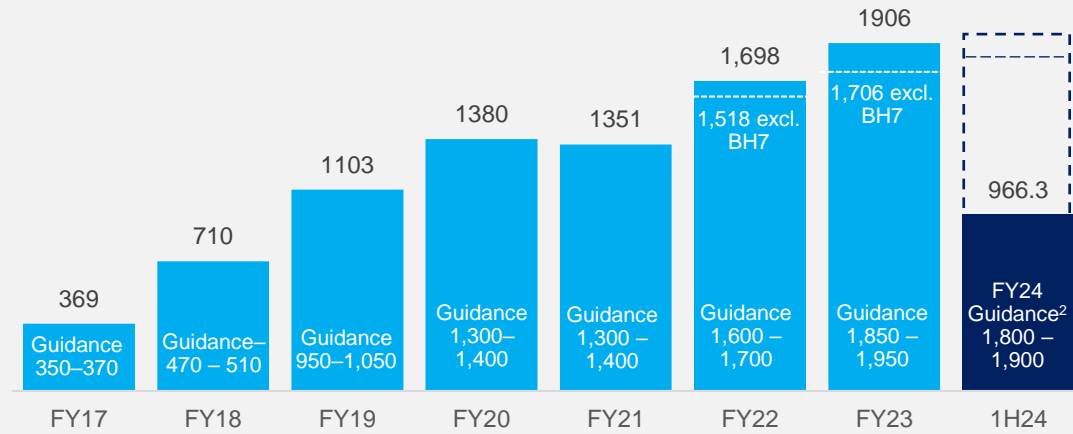
2. Guidance provided on 20 Feb 2024. Assumes an exchange rate of AUD:USD 0.70

3. Share Price as at 11 March 2024

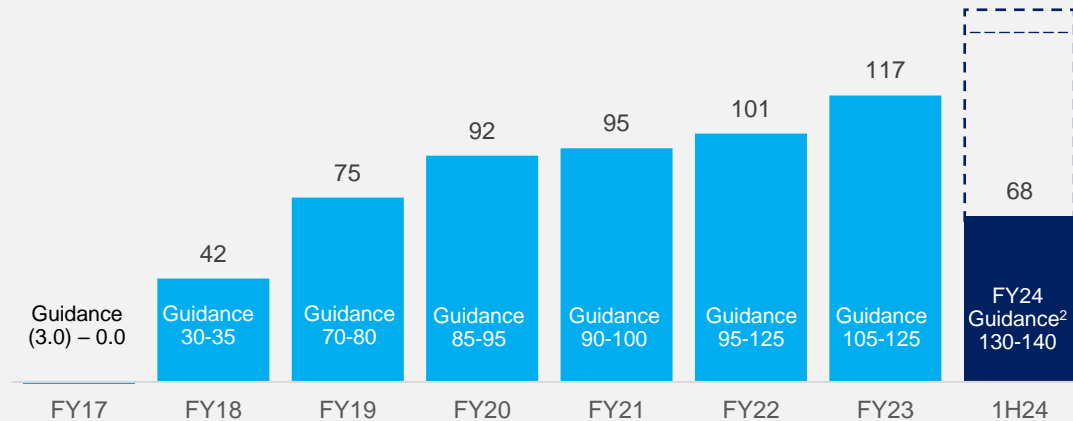
Track Record of Delivering on Guidance and Earnings Growth

FY24 on track

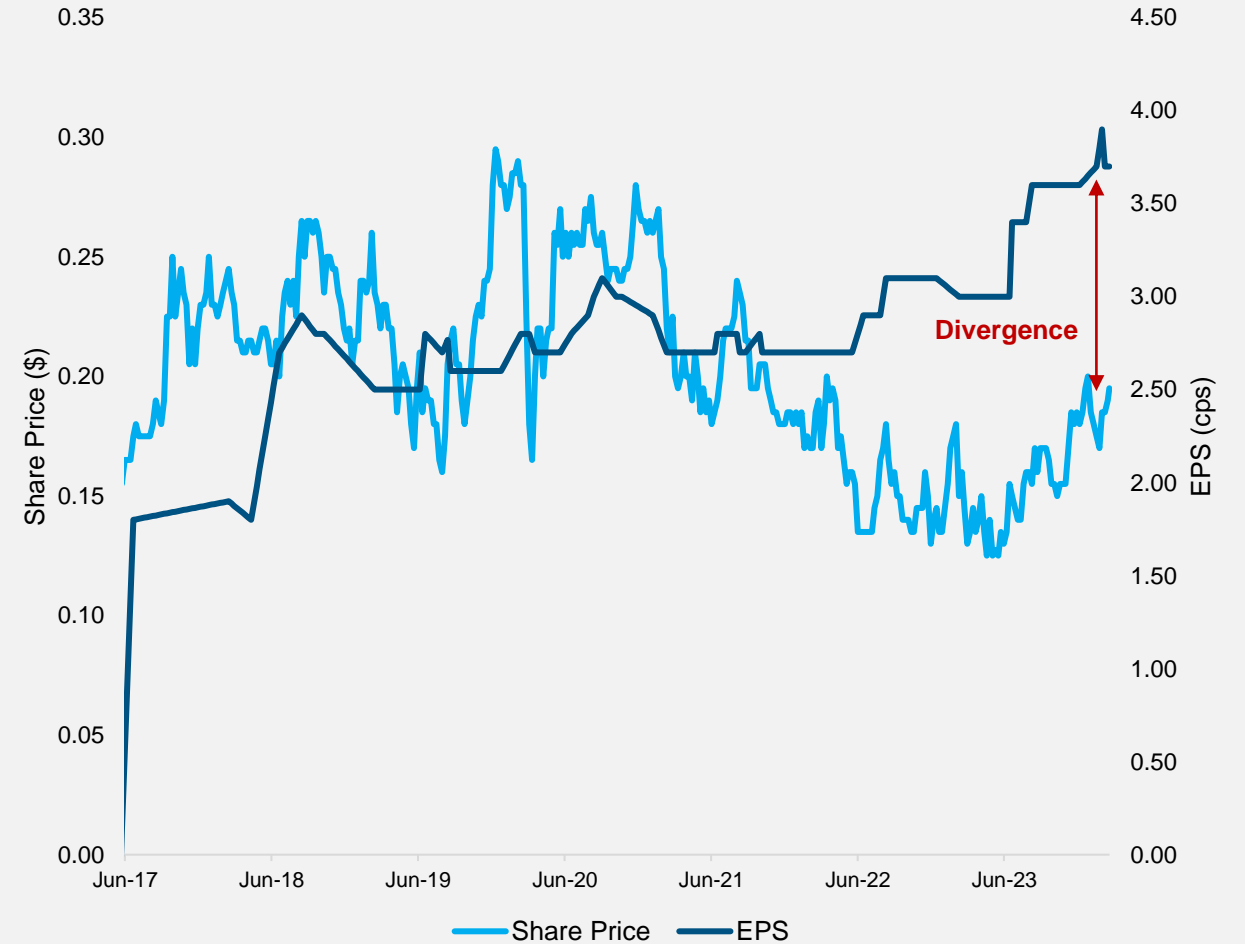
Revenue (\$m)



EBIT(A) (\$m)



Share Price Performance and EPS Divergence¹

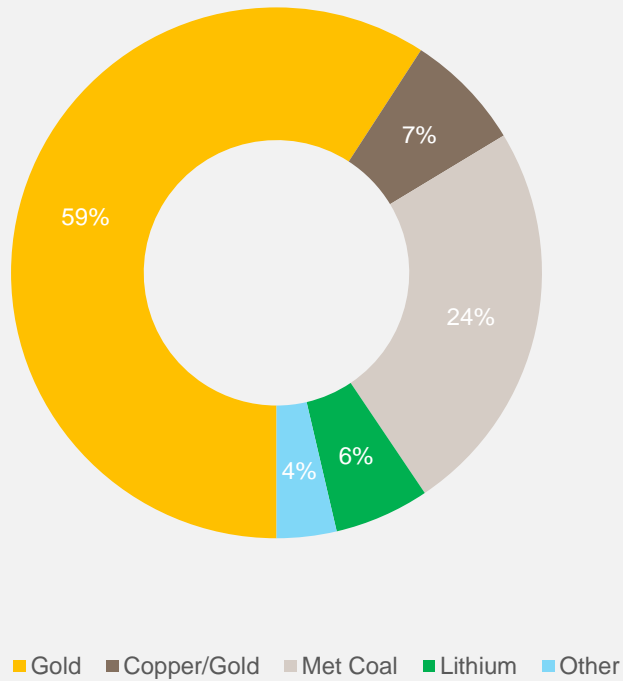


1. Source: Bloomberg, Share Price as at 11 March 2024

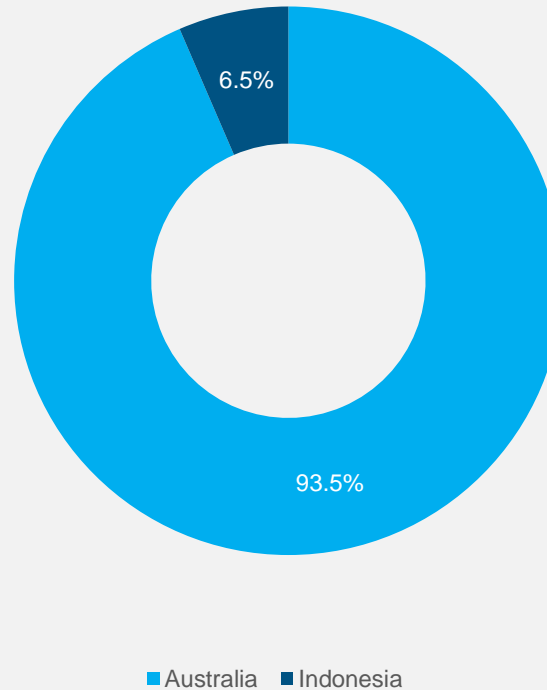
2. Guidance provided on 20 Feb 2024. Assumes an exchange rate of AUD:USD 0.70

1H24 Revenue Diversification

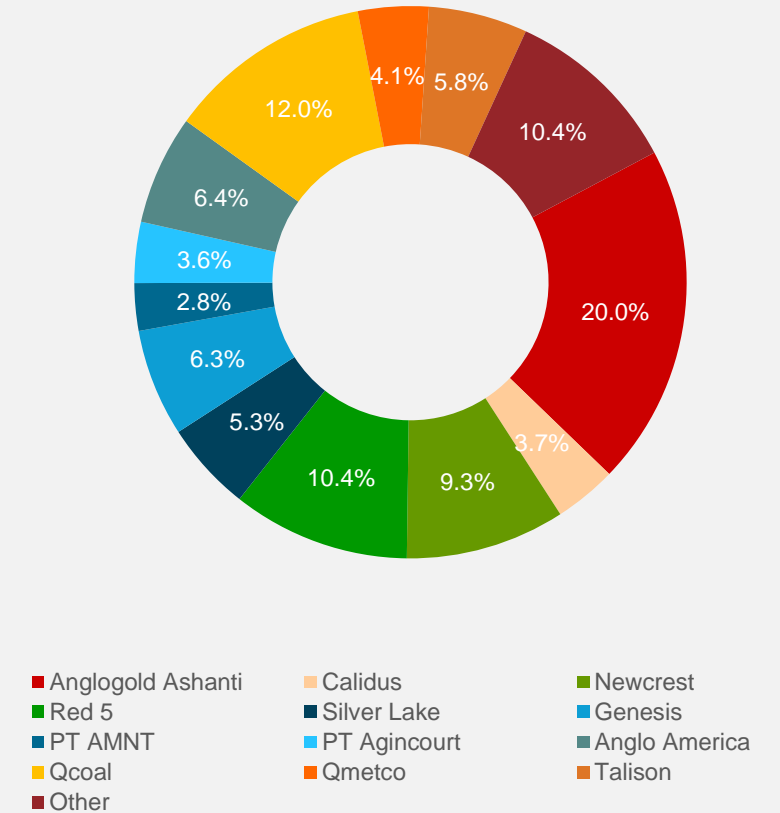
By Commodity



By Region



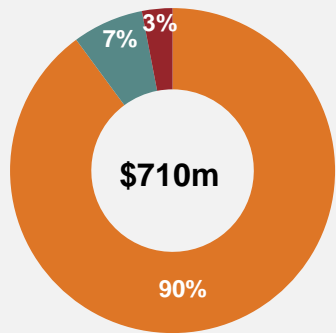
By Client



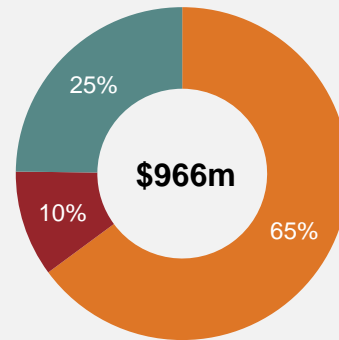
Diversifying into Lower Capital Intensity Services

Executing heavily filtered tender pipeline with near term focus on civil and underground

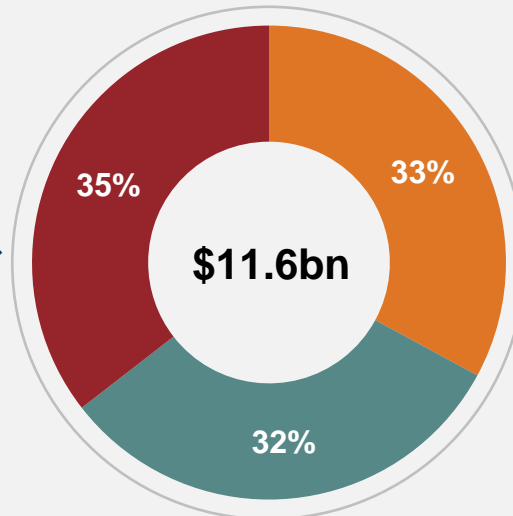
FY18 Revenue Mix



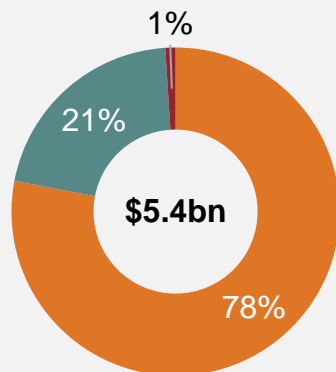
1H24 Revenue Mix



1H24 Tender Pipeline



FY18 Pipeline



Target Revenue Mix



EBIT(A)
Margin

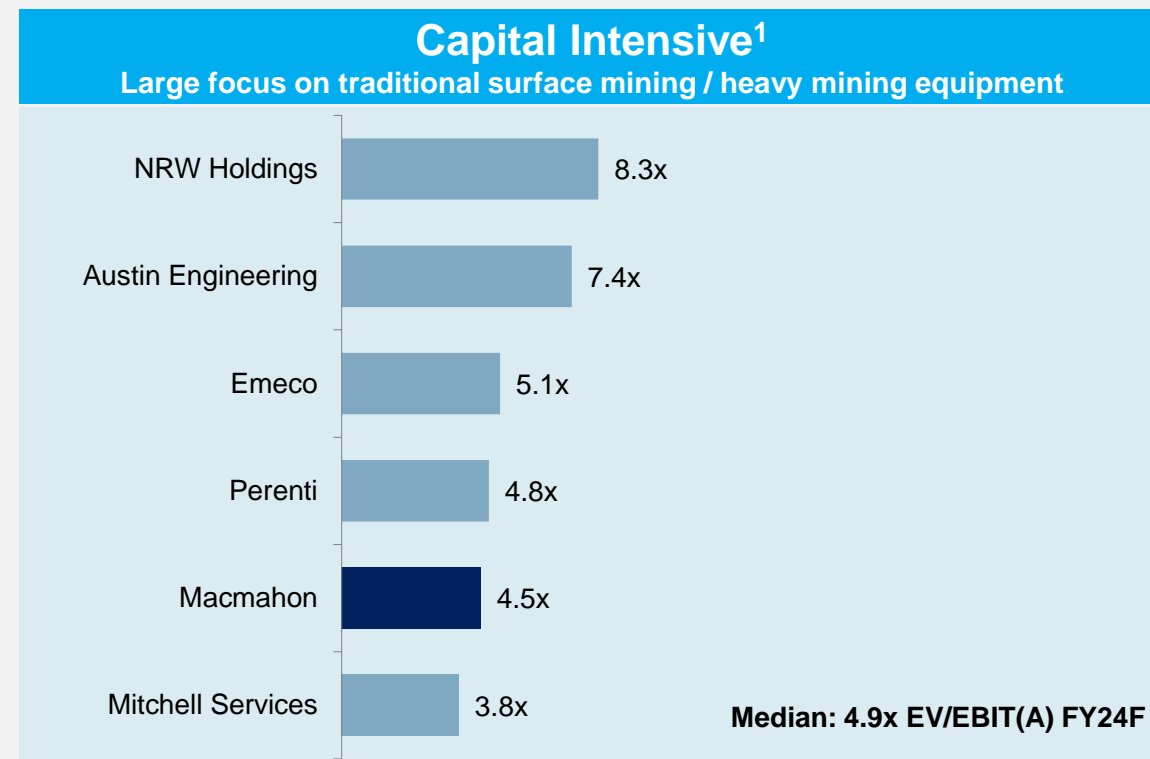
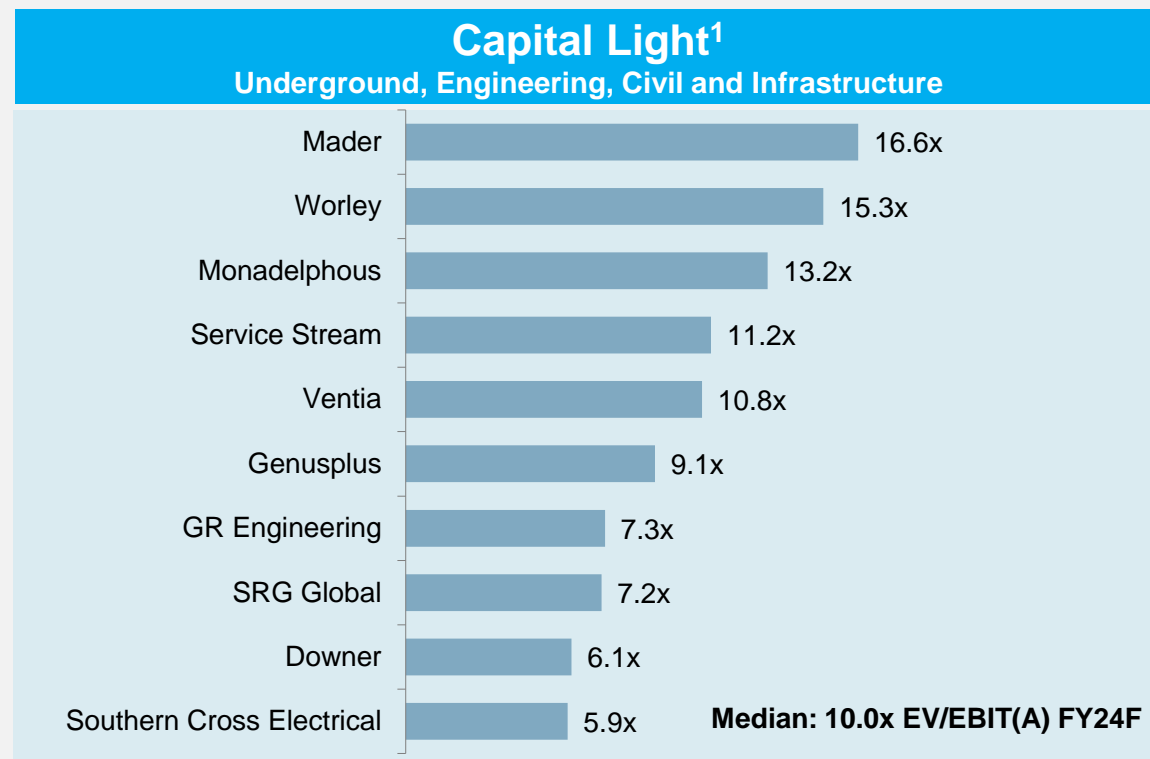
▲ 8%

ROACE

▲ 20%

ROACE target
uplifted from
15% to 20%

Mining Services EV / EBIT(A) FY24F Multiples¹



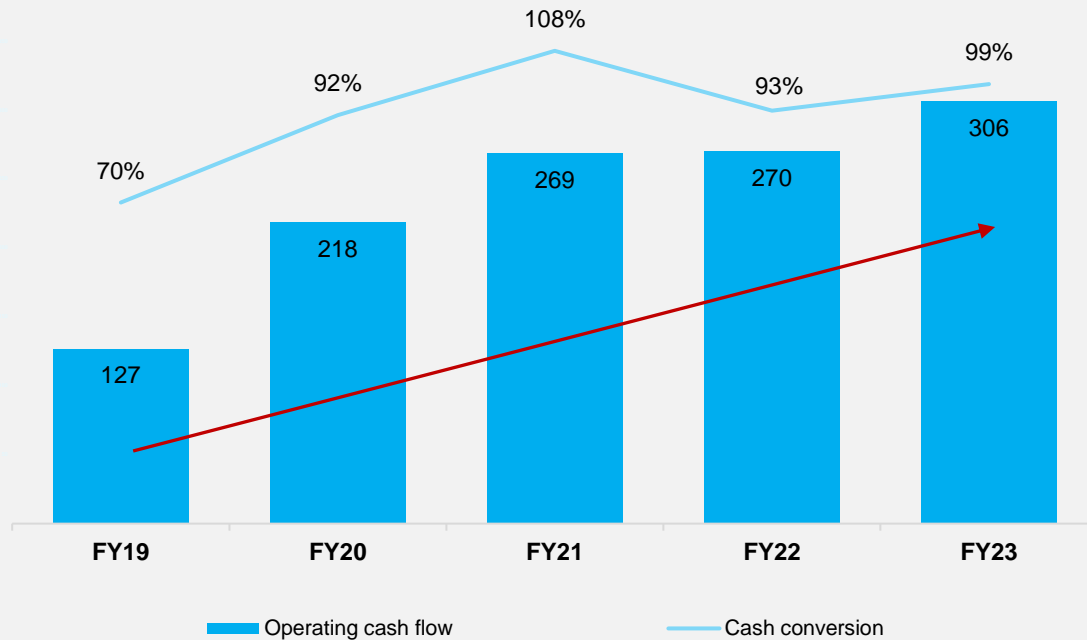
Capital light resources and infrastructure contractors are trading on materially higher multiples than capital intensive contractors

1. Source: Bloomberg as at 11 March 2024, Enterprise Value includes cash, debt and lease liabilities as at 31 December 2023, FY24F EBIT(A) forecasts are based on broker consensus derived from Bloomberg.

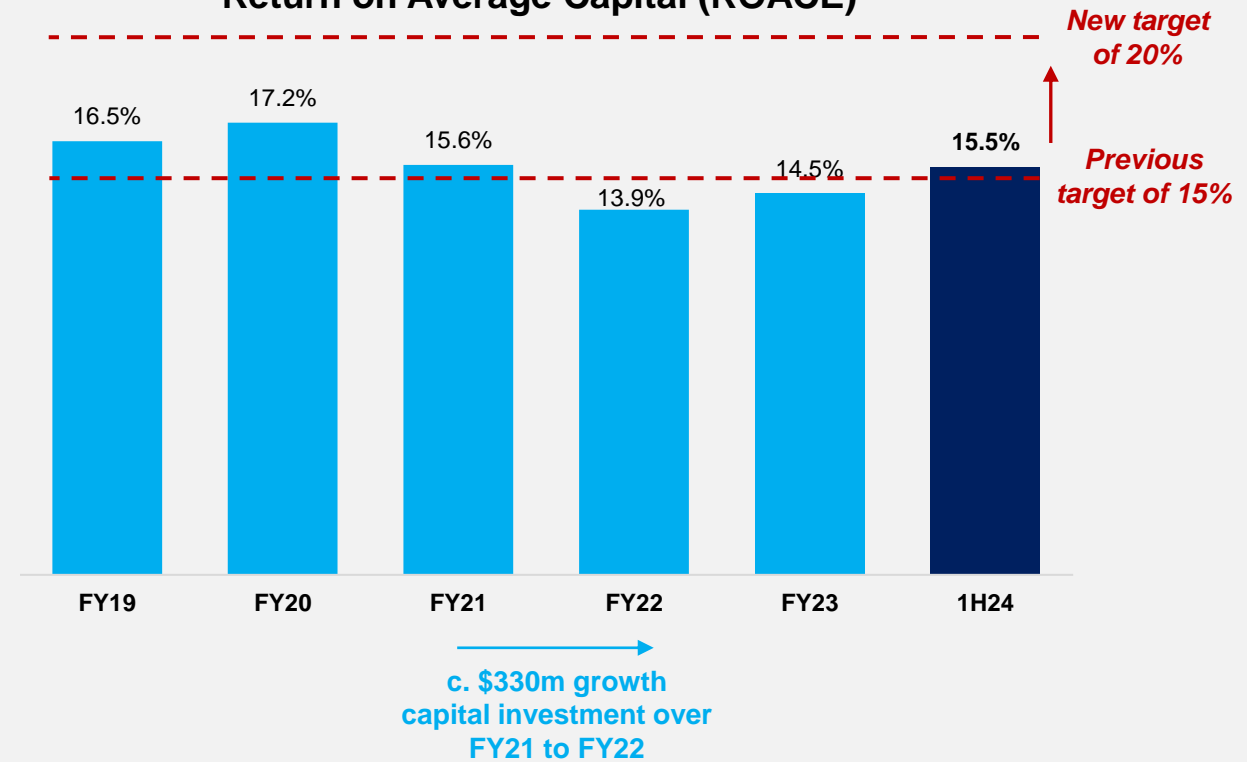
Capital Management

Increasing cashflow generation and ROACE

Underlying Operating Cash Flow (\$m)¹



Return on Average Capital (ROACE)²



1. Net operating cash flow excluding interest, tax, corporate development costs, SaaS customisation costs and share based payment costs

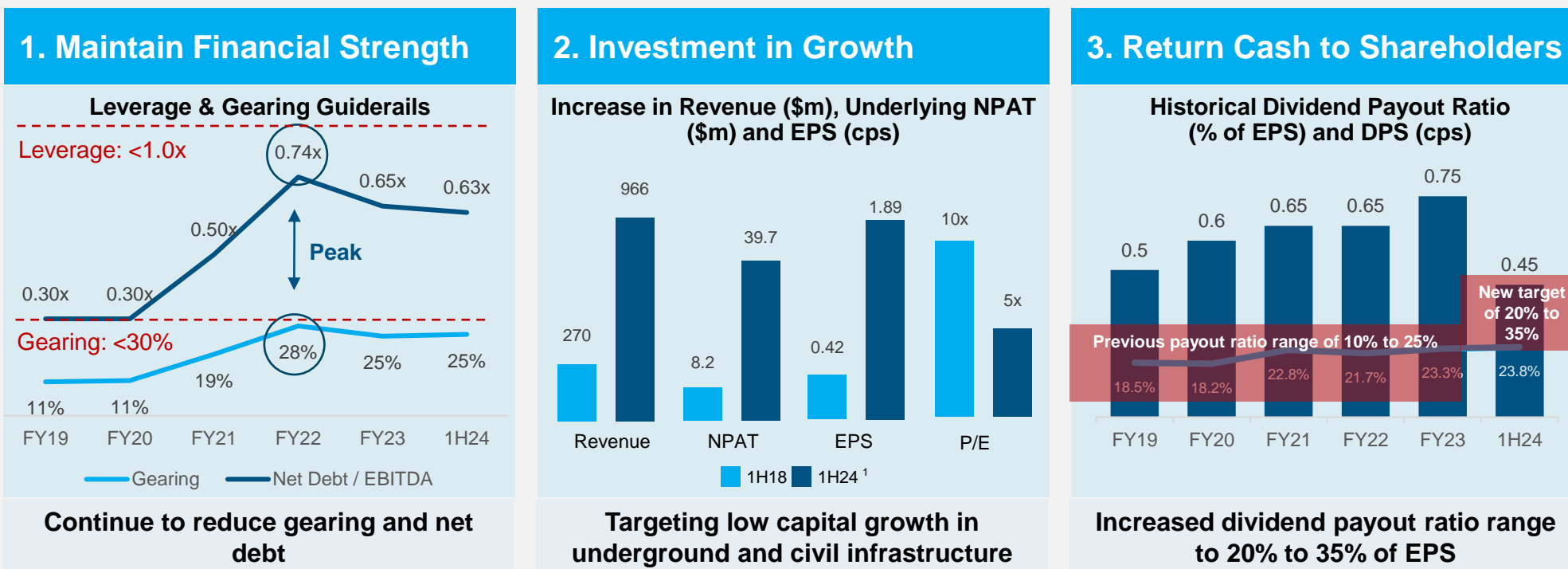
2. ROACE: Underlying EBIT(A) / Average ((Total Assets excluding Cash) – (Current Liabilities excluding debt))

Capital Allocation Policy to Support Growth and Shareholder Returns

Our Priorities

- ✓ Maintain resilient balance sheet, ensure appropriate liquidity and gearing
- ✓ Retain flexibility to fund organic growth and accretive acquisitions
- ✓ Increase cash return to shareholders

Capital Allocation



1. P/E Share Price as at 11-Mar-24

Priorities and Outlook

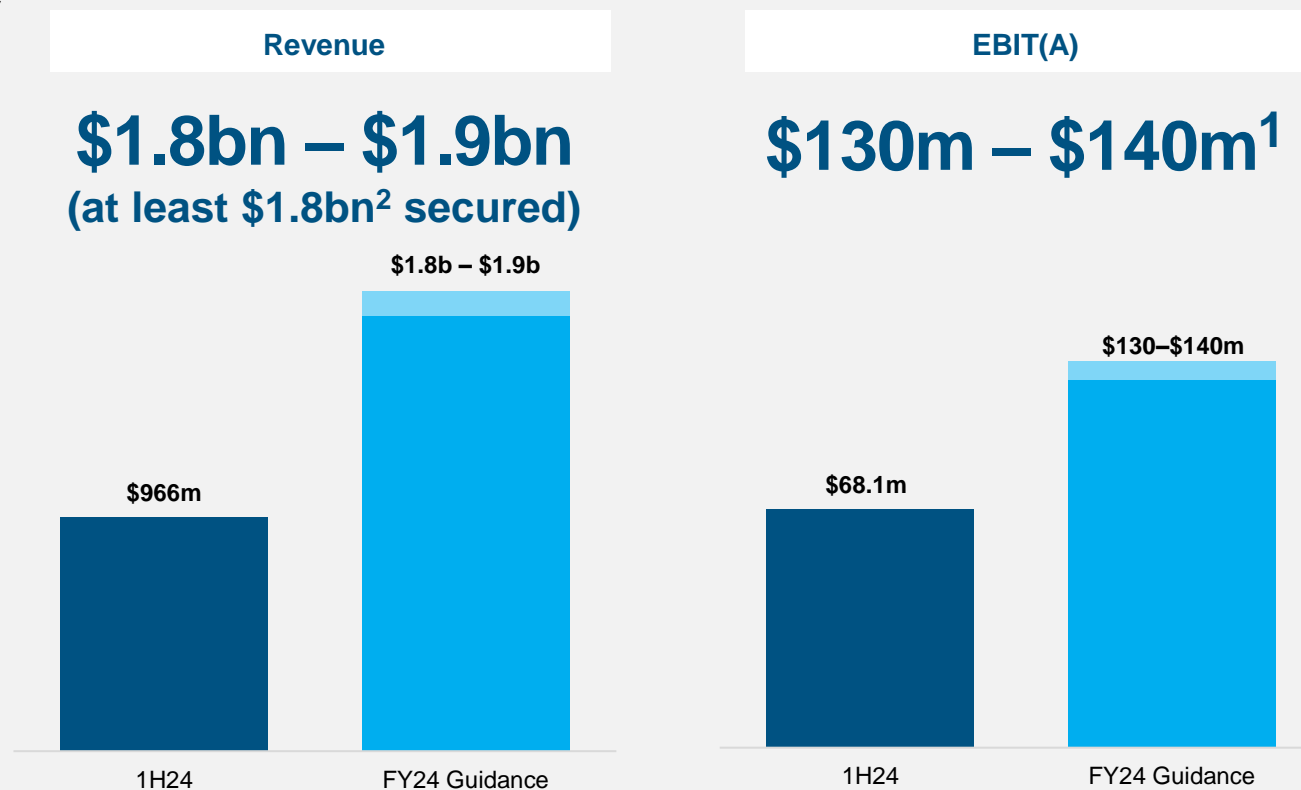
2H24 PRIORITIES

- Optimise operations, continue to safely and efficiently deliver value for our clients
- Investment in mining technology and digital transformation
- Deliver earnings and ROACE growth from capital investment
- Accelerate free cash flow generation and ROACE growth by continuing to diversify into lower capital intensity opportunities
- Execute disciplined capital management, cost management and maintain strong balance sheet
- Attract, train and retain talent

POSITIVE OUTLOOK

- ✓ Order book of \$4.4bn²
- ✓ High level of secured revenue and earnings
- ✓ Tender pipeline of \$11.6bn

FY24 GUIDANCE¹



1. Guidance provided on 20 Feb 2024. Assumes an exchange rate of AUD:USD 0.70

2. As at 31 December 2023, excludes short term civil and underground churn work and cost escalation to date



Thank You

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