

JOHNS LYNG GROUP LIMITED (ASX: JLG)

ASX Announcement & Media Release

5 February 2024

JOHNS LYNG USA APPOINTED TO ALLSTATE PANEL, ADVANCING UNITED STATES STRATEGY

Johns Lyng Group (ASX: **JLG**) is pleased to announce that it has entered into a partnership with Allstate – one of the largest insurance companies in the United States (U.S.) – to join its Emergency Response and Mitigation Panel.

The contract will give Johns Lyng USA access to a potential 16 million Allstate policy holders throughout the U.S. and covers the provision of emergency response makesafe and water mitigation.

The arrangement represents a significant achievement for JLG and its U.S. growth strategy.

To support and accelerate its growth, Johns Lyng USA has launched its claims management platform, Customer Connect, which allows claims from Insurance Carriers to be received and managed through a single platform including allocation to operating subsidiaries and trusted affiliate partners.

JLG Group CEO, Scott Didier, said the Allstate appointment is a great win for the Group and evidence that its U.S strategy is at an inflexion point.

"We are thrilled to partner with Allstate, one of America's largest and most-trusted insurers, to support their policy holders in their time of need. We have comprehensive experience and a proven track record in emergency response makesafe and water mitigation and are anticipating a significant amount of work to be generated through this panel arrangement.

"With the launch of Customer Connect, we will be well positioned to ensure the increasing amount of claims we're receiving through our various U.S. businesses are managed effectively and efficiently. That will be critical as we explore arrangements with other insurers as well as other strategic avenues for growth.

"Since establishing our presence in the U.S. in 2019, we have grown and invested prudently and now have 25 Business Partners across 51 locations in five states, and a reach that spans the majority of the country. This is an exciting time for the Group and we look forward to updating the market further on our progress."

This announcement was authorised for release by the Disclosure Committee of Johns Lyng Group Limited.

ENDS

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About Johns Lyng Group Limited

Johns Lyng Group Limited (JLG) is an integrated building services group delivering building and restoration services across Australia and the US. JLG's core business is built on its ability to rebuild and restore a variety of properties and contents after damage by insured events including impact, weather and fire events. Beginning in 1953, JLG has grown into an international business with over 2,300 employees servicing a diversified client base comprising major insurance companies, commercial enterprises, local and state governments, body corporates/owners' corporations and retail customers. JLG defines itself by delivering exceptional customer service outcomes every time.