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#### **Non-IFRS Financial Information**

This presentation uses non-IFRS financial information including EBITDA and EBIT which are used to measure both group and operational performance. Non-IFRS measures have not been subject to audit or review.

References to "Macmahon", "the Company", "the Group" or "the Macmahon Group" may be references to Macmahon Holdings Limited or its subsidiaries.

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#### **ASX Information**

This presentation is dated 15 June 2023, and was authorised for release to the ASX by Michael Finnegan, Chief Executive Officer and Managing Director of Macmahon Holdings Limited.

Macmahon Holdings Limited ACN 007 634 406 15 Hudswell Road, Perth Airport WA 6105



Canaccord Mining Services Series

# Our Business – 60 Year Anniversary & 1HFY23 Key Highlights

- ✓ Established 1963
- Comprehensive range of integrated mining services in Australia and Southeast Asia
- Extensive track record in surface, underground mining and civil infrastructure services
- Long term relationships with clients – transparent, flexible alliance style approach



FY23 Secured Revenue<sup>5</sup>
\$1.8bn

FY23 Revenue Guidance<sup>6</sup>
\$1.85bn — \$1.95bn

FY23 EBIT(A) Guidance<sup>7</sup>
\$105m — \$125m



<sup>1.</sup> Underlying numbers exclude adjusting items of \$6.5m relating to customer contracts amortisation, SaaS customisation and development costs and share based payment expense

<sup>2.</sup> Underlying operating cash flow excluding interest, tax, M&A costs and SaaS implementation and development costs

<sup>3.</sup> ROACE: Underlying annualised EBIT(A) / Average ((Total Assets excluding Cash) – (Current Liabilities excluding debt))
4. As at 31 December 2022 and includes Greenbushes. Excludes reduction for Batu Hijau Phase 8 (approximately US\$500m at 0.72USD) removal of pass through cost recoveries that do not impact earnings

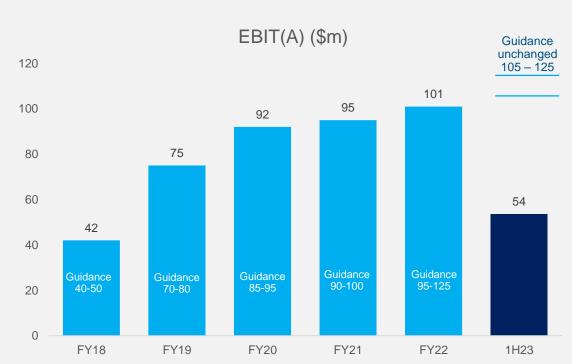
<sup>5.</sup> Excludes short term civil and underground churn work and future contract cost escalation recoveries

<sup>6.</sup> Guidance assumes an exchange rate of AUD:USD 0.72 and has increased due to ongoing Batu Hijau Phase 7 zero margin cost recoveries and contract rise and fall adjustments across other projects

<sup>7.</sup> Excludes adjusting items and amortisation related to the GBF Group and Martabe acquisition

## On track to deliver earnings guidance





Revenue guidance increased primarily due to Batu Hijau Phase 7<sup>1</sup> zero margin cost recoveries contract continuing to 31 March 2023

<sup>1.</sup> Superseded by Batu Hijau Phase 8 agreement which commenced on 1 April 2023



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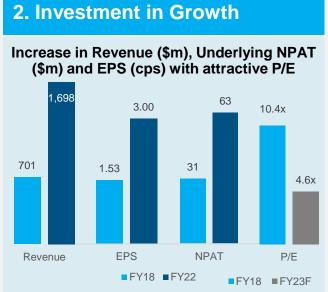
## **Capital Allocation Policy to Balance Growth and Shareholder Returns**

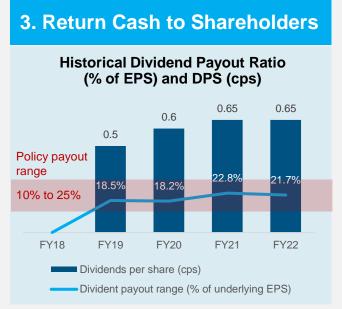
#### **Our Priorities**

- ✓ Maintain resilient balance sheet, ensure appropriate liquidity and gearing.
- Retain flexibility to fund organic growth and accretive acquisitions
- Return cash to shareholders

# **Capital Allocation**







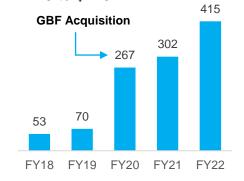
### **Operational Update**

#### **Surface Mining**

- Telfer performing well
- Record gold production at KOTH
- Warrawoona (Calidus) balance sheet strengthened and performing consistently
- Secured \$2.6b in new work:
  - \$1.1b 7+2 yrs Greenbushes contract on track for 1 Jul 23 commencement
  - \$100m Telfer extension
  - Batu Hijau Phase 8 commenced 1 Apr 23
  - US\$350m Martabe extension commenced 1 Apr 23 (7+2 yrs)
  - \$440m Byerwen extension commencing 1 Nov 23 to 30 Jun 25

#### Underground

- H123 revenue at 23% of group revenue
- Increased revenue from \$53m in FY18 to \$415m in FY22



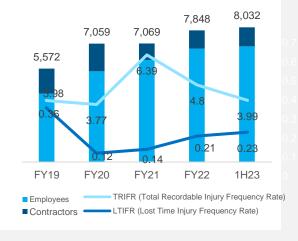
- KOTH, Boston Shaker and Deflector performing strongly
- FY23 revenue forecast of ~\$480m and targeting +50% increase in next 2-3 years

# Mining Support Services

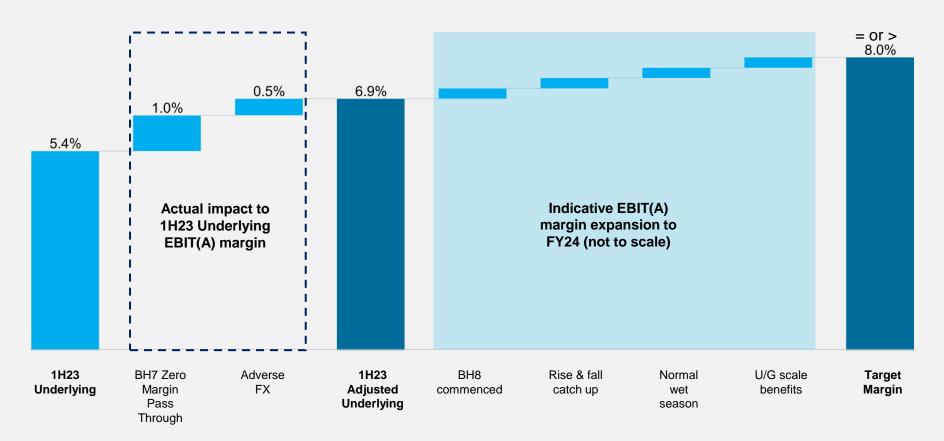
- Fimiston TSF contract awarded and project commenced
- Building internal capability and capacity to accelerate growth
- Targeting large scale civil, engineering and rehabilitation projects
- Growing and pursuing highly filtered tender pipeline
- Teaming and strategic partnership arrangements being pursued in Australia and Indonesia

#### Corporate

- Cost inflation subsiding
- Skilled labour shortages continue, but moderating
- Supply chain shortages and delays improving
- TRIFR performance improving YoY



## Pathway to Target Underlying EBIT(A) Margin



# Targeting 8%, or greater, EBIT(A) margin

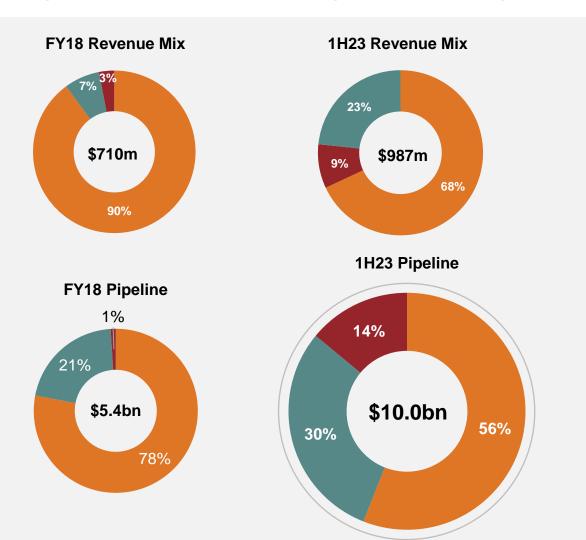
- Batu Hijau Phase 7 zero margin pass through costs removed on commencement of Phase 8
- Inflation moderating allowing rise and fall mechanisms to catch-up
- Unseasonal wet weather normalising
- Demonstrated growth in Underground business to continue

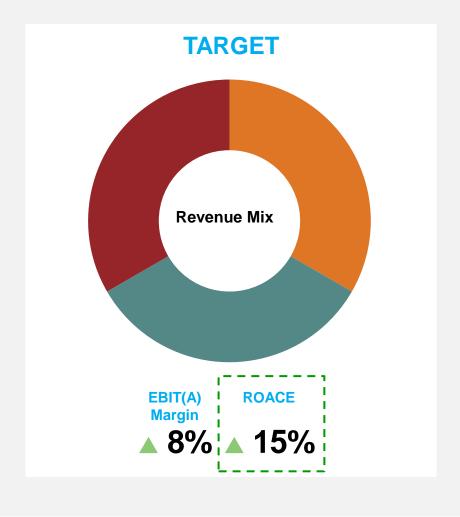


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## **Expanding into Lower Capital Intensity Services**

Executing filtered tender pipeline to progress towards long term targets









# Order Book \$5.6bn<sup>1</sup> & Tender Pipeline \$10.0bn

Order book provides a high level of secured revenue and earnings

#### **POSITIVE OUTLOOK**



Order book of \$5.6bn<sup>1</sup>



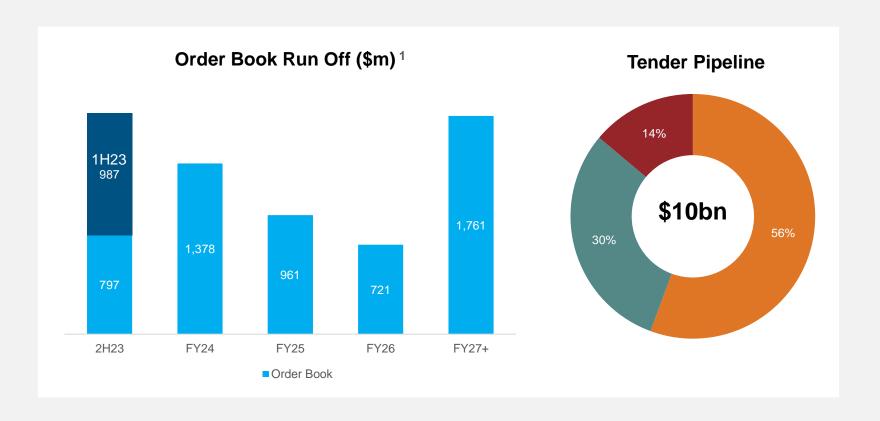
High level of secured revenue and earnings



Highly filtered tender pipeline of \$10.0bn



On track to deliver earnings guidance for sixth consecutive year



<sup>1.</sup>As at 31 December 2022 and includes Greenbushes. Excludes reduction for Batu Hijau Phase 8 (approximately US\$500m at 0.72USD) removal of pass through cost recoveries that do not impact earnings. Excludes short term civil and underground churn work and future contract cost escalation recoveries. Excludes recent extensions for Martabe (US\$350m) and Byerwen (AU\$440m).









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