

archTIS Continues to Expand Customer Base with Key Global Wins

Highlights

- Key customer wins validate secure collaboration portfolio of products including:
 - Flinders University selects Kojensi SaaS
 - A Dubai based mobile communications provider selects NC Protect
 - Key renewals and license expansion of NC Protect in the US market, including a large Manufacturer, a Health Insurance provider and a Life Sciences company

archTIS Limited (ASX: AR9, archTIS or the Company), a provider of innovative software solutions for the secure collaboration of sensitive information, is pleased to announce several key new customer wins along with some renewals and expansion of existing customer licenses. The recent customer acquisitions further validate archTIS' data-centric security approach and annual recurring revenue licensing model.

Flinders University has selected Kojensi SaaS to secure information for sharing and collaboration of research with industry partners. As a member of the Innovative Research University (IRU) group, Flinders University selected Kojensi to provide a secure information sharing cloud service that provides the ability to share and collaborate on sensitive research information. This is the second notable educational research institute win for Kojensi and a key target sector for archTIS.

Additionally, the recent archTIS merger with Nucleus Cyber is already delivering strong results through a number of key global wins. A Dubai-based mobile communications company selected NC Protect to enhance their Microsoft security licenses across files shares, Office 365 and Teams collaboration while providing real-time, user driven, attribute-based access controls down to the granular document layer. NC Protect is a core product offering for archTIS and is seen as a key area of growth for the Company moving forward.

NC Protect has also delivered new commercial wins and extended customer adoption with license expansion and renewals in key US markets and accounts including a large Manufacturer, a Health Insurance provider, and a Life Sciences company. This follows Nucleus Cyber winning six 2021 Gold Cybersecurity Excellence Awards in the US, providing strong market validation of the Company's NC Protect product.

Kurt Mueffelmann, archTIS Global COO and US President said: "archTIS continues to execute on our calendar 2021 strategy of establishing a global, diversified customer base built upon high-margin, predictable annual licensed revenue streams that deliver significant gross margins. Both Kojensi and NC Protect are driving new and expanded opportunities across government and defence, large corporates and small and medium enterprise."

Daniel Lai archTIS Managing Director said: “Six Gold awards for NC Protect in the Cybersecurity Excellence Awards in the US is a significant achievement. It is great acknowledgement of the Nucleus Cyber team and product. Whilst none of these contracts are individually material, we are pleased with the steady growth in customer acquisitions in our target markets as we successfully execute our global sales strategy leveraging the network effect of collaboration. Customer renewals are equally important to maintain and grow our annual licensed recurring revenue.”

Authorised for issue by order of the Board of Directors.

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About archTIS Limited

archTIS Limited (ASX:AR9) is a global provider of innovative software solutions for the secure collaboration of sensitive information. The company’s award-winning data-centric information security solutions protect the world’s most sensitive content in government, defence, supply chain, enterprises and regulated industries through attribute-based access and control (ABAC) policies. archTIS products include Kojensi, a multi-government certified platform for the secure access, sharing and collaboration of sensitive and classified information; and NC Protect for enhanced information protection for file access and sharing, messaging and emailing of sensitive and classified content across Microsoft 365 apps, Dropbox, Nutanix Files and Windows file shares. For more information visit archtis.com or follow [@arch_tis](https://twitter.com/arch_tis).